



<https://fintechnews.ae/job/product-manager-at-paynest/>

Product Manager

Description

Role Overview: As a Lead Product Manager, you will play a pivotal role in driving the ideation, development, and successful execution of our payments products. Collaborating closely with cross-functional teams, you will lead the charge in crafting innovative solutions that enhance user experiences, improve operational efficiency, and position us as a leader in the payments industry. Your strategic vision and execution prowess will be instrumental in shaping our product roadmap and contributing to the rapid growth of our fintech startup.

Responsibilities

Product Strategy and Vision:

- Develop a deep understanding of market trends, customer needs, and competitive landscape to define a clear product strategy that aligns with the company's vision.
- Drive the ideation of innovative payments solutions, capitalizing on emerging technologies and customer feedback, and translate them into actionable product plans.

Product Roadmap Development:

- Collaborate with the leadership team, designers, engineers, and other stakeholders to create and manage a dynamic product roadmap that balances short-term goals with long-term vision.
- Prioritize features, enhancements, and optimizations based on data-driven insights, business goals, and customer impact.

Cross-functional Collaboration:

- Foster a collaborative environment by effectively communicating with engineering, design, marketing, sales, and customer support teams.
- Lead cross-functional teams to ensure the timely delivery of high-quality products that meet market needs and exceed customer expectations.

User-Centric Design and Development:

- Champion user-centered design principles, working closely with UX/UI designers to create intuitive, seamless, and delightful user experiences.
- Collaborate with engineers in an Agile environment to ensure the successful implementation of features, iterating based on user feedback and market dynamics.

Market Analysis and Competitive Intelligence:

- Stay abreast of industry trends, regulations, and emerging technologies in the payments landscape to identify new opportunities and potential areas for innovation.
- Conduct regular competitive analysis to assess market positioning and

Hiring organization

PayNest

We are a dynamic and innovative payments fintech startup that thrives on disrupting the traditional financial landscape. With a commitment to delivering cutting-edge solutions and transforming the way people transact, we're seeking a passionate and driven Product Manager to join our small yet impactful team. If you're ready to take on an exciting challenge in a startup culture where your ideas will shape the future of payments, we invite you to be a part of our journey.

Employment Type

Full-time

Job Location

Dubai, Dubai, United Arab Emirates

Date posted

17. August 2023

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inform product differentiation strategies.

Metrics and Performance Tracking:

- Define and track key product metrics, conducting regular analysis to measure the success of features and drive data-backed decision-making.
- Continuously iterate and optimize products based on user behavior, feedback, and performance indicators.

Stakeholder Engagement and Communication:

- Serve as the central point of contact for all stakeholder communication, addressing queries, sharing updates, and fostering collaboration.
- Facilitate regular meetings, workshops, and presentations to ensure transparent communication between cross-functional teams, clients, partners, and external stakeholders.
- Actively gather insights and feedback from stakeholders, leveraging this information to drive product improvements and align with market needs.

Product Governance and Compliance:

- Establish and oversee a robust product governance framework in collaboration with legal, compliance, and risk management teams.
- Ensure that all payments products adhere to industry regulations, data protection standards, and internal policies.
- Lead efforts to obtain relevant certifications and approvals, showcasing our commitment to maintaining the highest standards of security and ethical practices.

Ethical Considerations and Sustainability:

- Integrate ethical considerations and sustainable practices into the product development process, ensuring alignment with the company's values and mission.
- Champion responsible product design and deployment that positively impact users and the wider community.

Regulatory Awareness and Compliance Integration:

- Stay updated on evolving industry regulations and trends, anticipating compliance requirements that may impact our payments products.
- Collaborate with relevant teams to seamlessly integrate compliance measures into product strategies and features.

Cross-functional Collaboration:

- Work closely with cross-functional teams, including legal, compliance, risk management, engineering, design, and marketing, to ensure a cohesive approach to stakeholder communication and product governance.
- Bridge communication gaps and facilitate productive collaboration between teams with diverse expertise.

Qualifications

- Solid experience in stakeholder management and effective communication across diverse audiences.
- Strong understanding of product governance, compliance, and regulatory

considerations in the fintech domain.

- Proven ability to collaborate with legal, compliance, and technology management teams to ensure product compliance.
- Exceptional interpersonal skills to navigate complex stakeholder relationships and resolve queries effectively.
- Detail-oriented mindset with the ability to balance strategic thinking and meticulous execution.
- Demonstrated track record of managing multiple responsibilities and priorities within a fast-paced startup environment.

Join Our Team:

If you're a seasoned Lead Product Manager ready to take on the challenge of managing stakeholder communication, ensuring product governance, and shaping the future of payments, we invite you to join our innovative fintech startup. By joining us, you'll contribute to building a transparent and ethical ecosystem while spearheading communications that strengthen stakeholder relationships and support our product's compliance and growth. Your expertise will play a vital role in driving our mission to revolutionize the payments landscape. Apply now to be a part of our journey!

Perks and Benefits:

- Join a high-growth fintech startup with the opportunity to make a significant impact.
- Competitive compensation package and equity Stock option opportunities.
- Professional development opportunities to enhance your skill set and career growth.
- Comprehensive Health Insurance Coverage
- Fast Tracked Career progression within a smaller team structure
- Performance Based Compensation Awards

If you're ready to shape the future of payments, apply now and become a part of our innovative team that's redefining financial transactions for the modern world.